

## **Stock Information**

Stock Price HK\$ 4.16 (15/8/2017)

2.72 - 4.4152-week range

HK\$

2.245 Total shares outstanding(mn)

Market capitalisation (HK\$)

9.36 bn

# **Investor Relations Contact**

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#### I. FY2017 Annual Results

#### **Achieving A Great Milestone**

On 13 June 2017, Far East Consortium International Limited announced its audited consolidated results for the financial year ended 31 March 2017 ("FY2017").

The Company's consolidated revenue for FY2017 was approximately HK\$5,005 million, an increase of 25.3% as compared with FY2016. Gross profit for FY2017 was approximately HK\$1,990 million, an increase of 16.6% as compared with FY2016. Net profit attributable to shareholders of the Company for FY2017 amounted to approximately HK\$ 1,118 million, representing an increase of 52.3% compared with FY2016. Net asset value per share for the Company as at 31 March 2017 increased by approximately HK\$1.00 within the financial year, reaching HK\$10.79 as at 31 March 2017. Including HK\$0.035 of interim dividend paid, full year dividend for FY2017 will amount to HK\$0.185 per share (FY2016: HK\$0.16 per share), representing a dividend payout ratio of 36.3%.





West Side Place, Tower 4

Artra, Singapore

## II. FEC Selected to Develop Perth City Link Sites in Australia

In May 2017, the Group was selected as the preferred proponent to develop Lots 3B, 6 and 7 of the Perth City Link in Western Australia. These three lots will be home to a range of boutique apartments and an integrated retail, entertainment and hospitality complex. The Perth City Link is a major project being undertaken by the Western Australian Government ("the Government") to reconnect the Perth CBD and the entertainment district (Northbridge) for the first time in more than 100 years. The Government has invested more than A\$1.4billion in the project to deliver world-class transport infrastructure and create one of Australia's most unique transit-oriented developments.







#### III. FEC Announces Northern Gateway Partnership

In April 2017, the Group was selected to work with the Manchester City Council in the United Kingdom to deliver the "Northern Gateway", which is the latest and arguably the largest residential opportunity for transformational change ever undertaken in Manchester.

The project is expected to deliver more than 10,000 new homes over the next decade with an emphasis on design quality and sustainability, open space, green walking trails and cycling routes. It will allow the city centre to expand and provide the optimal mix of high quality housing in well-planned new areas. The overarching vision of this project is essentially to create a series of distinct yet clearly connected communities that make the most of the area's natural resources, including the River Irk and its prime location close to the city centre.

The project will unlock the residential development potential of more than 300 acres of land (equiva-lent to 13 million sq. ft.), sweeping north from Victoria Station and taking in the neighbourhoods of New Cross, the Lower Irk Valley and Collyhurst. This is in addition to the Angel Meadow scheme to which FEC has already shown its solid commitment by developing plans to build 754 new homes around the historic Angel Meadow Park, which is at the periphery of the Northern Gateway development.



Northern Gateway, Manchester

# IV. Dorsett City, the Group's 2nd hotel in the United Kingdom, opened

Dorsett City, London officially soft opened on 21 July 2017. Dorsett City, formally the Old Matrix building, is located above Aldgate Tube station in the heart of the city of London, within walking distance to the Tower of London, Tower Bridge, Leadenhall Market, Tate Modern, Spitalfields Market, Brick Lane Market, Borough Market and Columbia Road Flower Market.

This 13-storey hotel has 267 rooms consisting of Superior, Superior Plus, Executive rooms and Suites, all equipped with high-speed internet access, docking stations, 49 inch LCD TVs and 'Handy' smartphones.









The opening of Dorsett City, London

Dorsett City, London



#### V. Presale of Artra

Artra is a residential project located next to the Redhill MRT station in Singapore. The development consists of 400 apartments with approximately 410,000 sq. ft. in saleable floor area and a commercial component of approximately 20,000 sq ft. This development is owned by a joint venture in which the Group has a 70% interest. The Group launched the presale in April 2017.



Artra, Singapore

#### VI. Presale of West Side Place, Tower 4

West Side Place is a mixed-use residential development located in CBD of Melbourne. This development is expected to have a residential saleable floor area of approximately 2.2 million sq. ft. from four towers with approximately 2,800 apartments. A hotel which will be operated by Ritz Carlton with approximately 263 hotel rooms will be located at the top of Tower 1. Presales of Towers 1 and 2 were launched in June 2016 and presale value of HK\$4.6 billion was achieved representing 82.1% of the total expected GDV of HK\$5.6 billion for these two towers as at 31 March 2017. Construction of Towers 1 and 2 is expected to begin in 2017 with completion expected in the financial year ending 31 March 2021. Presale of Tower 4 was launched in June 2017. Total GDV of the whole development of West Side Place is expected to be more than HK\$13 billion. This development is expected to generate significant earnings in the coming few years.







Presale of West Side Place, Tower 4



West Side Place, Tower 4



### VII. The Royal Crest II was handed over to residents

On 30 June 2017, California Garden - The Royal Crest II was completed and handed over to residents. 167 multi-storey buildings and 5 villas of The Royal Crest II were handed over smoothly.





The Royal Crest II was handed over to residents

#### VIII. Awards

2017 Awards	Organization	
The Bronze Award in the "Corporation - Real Estate" category at the 2017 Questar Awards	MerComm,Inc.	
Best Investor Relations Professional Second Place Nominated by Buy-side-Ms. Venus Zhao	Institutional Investor	
HKIRA 3rd Investor Relations Awards: Mr. David Chiu, Chairman of FEC, Best IR by Chairman/CEO (Small Cap)	Hong Kong Investor Relations Association	
HKIRA 3rd Investor Relations Awards: Best IR Company (Small Cap)	Hong Kong Investor Relations Association	
HKIRA 3rd Investor Relations Awards: Best IR in Corporate Transactions (Small Cap)	Hong Kong Investor Relations Association	
Best Investor Relations Company in Hong Kong	Corporate Governance Asia's "7th Asian Excellence Award 2017	
Best Investor Relations Professional in Hong Kong	Corporate Governance Asia's "7th Asian Excellence Award 2017	
Best Investor Relations Award- Ms. Venus Zhao	2016 China Financial Market	
Best Listed Company at Social Responsibility in Golden Hong Kong Stocks Awards 2016	Zhitongcaijing.com & www.10JOKA.com.cn	
2016 Asiamoney Polls: Best Executive in Hong Kong- Tan Sri Dato' David Chiu	Asiamoney	
2016 Asiamoney Polls: Best Managed Small Cap Company Hong Kong	Asiamoney	
2016 Asiamoney Polls:Best for Disclosure and Transparency	Asiamoney	
2016 Asiamoney Polls:Best for Shareholders' Rights and Equitable Treatment	Asiamoney	
2016 Asiamoney Polls: Best for Responsibilities of Management and the Board of Directors	Asiamoney	
2016 Asiamoney Polls: Best for Investor Relations- Ms. Venus Zhao	Asiamoney	
2016 Asiamoney Polls: Best for Corporate Social Responsibility	Asiamoney	
FinanceAsia's Best Company Poll 2017: Best Mid-Cap Company in Hong Kong	FinanceAsia	
FinanceAsia's Best Company Poll 2017: Best CEO in Hong Kong-Tan Sri Dato' David Chiu	chiu FinanceAsia	
FinanceAsia's Best Company Poll 2017: Top 4 Best Managed Companies in Hong Kong	FinanceAsia	
FinanceAsia's Best Company Poll 2017: Top 4 Most Committed to Corporate Governance Company in Hong Kong	FinanceAsia	
FinanceAsia's Best Company Poll 2017: Top 4 Best Investor Relations-Venus Zhao in Hong Kong	FinanceAsia	
FinanceAsia's Best Company Poll 2017: Top 3 Best at Corporate Social Responsibilities in Hong Kong	FinanceAsia	



2017 Awards	Organisation	
International Mercury Awards 2016/2017 Silver Award: Annual Reports - Overall Presentation Category	MerComm,Inc.	
International Mercury Awards 2016/2017: Silver Award: Websites/Mobile Media Category [Investor /Shareholder Relations Site]	MerComm,Inc.	
International Mercury Awards 2016/2017 Bronze Award: Annual Reports Interior Design Category [Traditional Format]	MerComm,Inc.	
IADA Winter Awards Silver Award: Traditional Format Category [Real Estate Development – integrated presentation]	The International Annual Report Design Awards	





HKIRA 3rd Investor Relations Awards

Corporate Governance Asia's "7th Asian Excellence Award 2017

#### IX. Recent And Upcoming Investor Relations Activities

Date	Organiser	Activities	Venue
17 April 2017	Huatai	Huatai NDR	Hong Kong
15 June 2017	CIMB	Post Results NDR	Hong Kong
16 June 2017	AMTD	Post Results NDR	Hong Kong
19-20 June 2017	CIMB	Post Results NDR	Malaysia
21-22 June 2017	DBS	Post Results NDR	Singapore
5-7 July 2017	Guotai Junan	Post Results NDR	Shanghai
12-14 July 2017	Guotai Junan	Post Results NDR	Beijing
5-6 Sep 2017	Goldman Sachs	2017 Investor Conference	Shenzhen

## X. Company Profile

#### **About Far East Consortium International Limited**

Far East Consortium International Limited has been listed on the Hong Kong Stock Exchange since 1972 (HKEx stock code: 35). FEC is mainly engaged in property development and investment, hotel operation and management, as well as car park and facilities management. FEC adopts diversified regional strategy and the "Chinese Wallet" strategy with business covering Hong Kong, Mainland China, Australia, Malaysia, Singapore, the United Kingdom and New Zealand.

The preliminary figures disclosed above are subject to change and may differ from those appear in audited and unaudited financial statements of FEC to be published on yearly and half-yearly basis. As such they are strictly for information only and not for any other purpose. Investors are advised not to place any reliance on the information disclosed herein but to exercise due caution when dealing in the securities of the Company. Any investor who is in doubt is advised to seek advice from professional advisor.