

(Incorporated in the Cayman Islands with limited liability) (於開曼群島註冊成立之有限公司) Stock Code 股份代號: 035

> 收購Trans World Corporation (TWOC) 2018年3月



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An offering of securities may follow, subject to market conditions.



- 1. 交易詳情及戰略性理由
- 2. 財務摘要
- 3. 附錄



收购Trans World Corporation (TWOC) 公司: 交易详情

- 收购目标: Trans World Corporation
 - 股份代码: OTCQB:TWOC
 - 1993年於美国内华达州注册成立,总部位于纽约
 - 主要于德国、奥地利及捷克共和国从事酒店及博彩业务
- 合并协议日期: 2018年3月2日
- 收购对价: 不超过4,200万美元收购100%股权 (1)
- 交割后,目标公司继续为存续公司並成为集团之 全资附属公司
- 主要先决条件:
 - 超过大多数目标股份持有人书面同意(目前已取得约88%)
 - 於交割时所有适用博彩批准具十足效力及作用
 - 根据任何适用反竞争法之任何适用等后期已告届满或终止
 - 概无任务法例、禁令、判决、命令或裁决等令交易完成违法
 - 取得任何完成交易所需的同意、批准及其他授权
 - 需交割凈债项不得多于1,155万美元
 - 协议日期後无任何重大不利影响
- 博彩牌照
 - 基本牌照:由2018年1月2日起6年
 - 当地牌照:由2018年1月2日起3年





收购Trans World Corporation (TWOC) 公司: 战略性理由及裨益



- 与集团现有的酒店业务形成协同效益
- 在投资澳洲Queen's Wharf Brisbane项目後,进一步拓展集团的博彩娱乐业务平台



目標公司財務亮點(1)

- 3年復合增長率
 - 收益:13.4%
 - EBITDA: 30.9%
 - 淨收入: 38.3%
- 為符合最新監管要求安裝啟用了 新的CMS系統,短期的業績表現 受到影響



損益按業務分部分析 (US\$000)					
	FY 2013	FY 2014	FY 2015	FY 2016	3Q 2017
收益					
- 博彩	36,487	37,556	38,762	48,262	31,597
- 酒店	-	919	3,624	4,976	9,621
總收入	36,487	38,475	42,386	53,238	41,218

EBITDA					
- 博彩	8,107	9,515	10,739	15,467	6,896
- 酒店	-	(191)	424	383	1,672
- 企業部分	(3,001)	(3,700)	(3,842)	(4,396)	(2,755)
合併	5,106	5,624	7,321	11,454	5,813
淨收入	2,390	2,638	3,858	6,323	2,924

(1) 截止各年度12月31日的全年財務數據("FY")基於已審計財務報表,截止2017年9月30日前三季度財務數據("3Q 2017")基於TWOC公司披露的未審計財務報表

目標公司財務亮點(1)(繼續)

• 淨資產 @ 30/9/17: 美元5720萬

• 較低的負債水平:

- *淨負債比率 @ 30/9/17: 14%* (31/12/2016: *淨現金)*,主要為長 期負債
- 利息覆蓋率3Q FY2017: 19x (FY2016: 47x)

總資產分部分析 截止17年9月30日



健康的資產負債表 (In US\$000)		
	2017.9.30	2016.12.31
現金及現金等價物	8,587	12,868
物業廠房及設備(淨值)		
- 博彩	31,418	23,550
- 酒店	28,516	17,226
- 企業	860	748
商譽	5,659	4,857
其他資產	7,206	6,855
總資產	82,246	66,104
貸款		
- 流動部分	1,423	832
- 非流動部分	14,930	10,646
其他負債	8,685	8,970
總負債	25,038	20,448
淨資產	57,208	45,656
凈負債比率	14%	凈現金

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附錄1: 酒店資產

- 五間自有酒店,三間在德國,一間在奧地利,一間在捷克共和國,全部屬於品牌 "TWH"
- 共572間客房
- 四間四星級酒店,一間三星級酒店(將於2018年升級為四星級)
- 完備建立的酒店品牌 Trans World Hotels (TWH)



Hotel	Hotel	Hotel	Hotel	Hotel Savannah
Columbus	Freizeit Auefeld	Kranichhöhe	Donauwelle	(Route 59)
德國	德國	德國	奧地利	捷克-奧地利邊境
Seligenstadt	Hann Münden	Much	Linz	
117間客房	93間客房	107間客房	176間客房	79間客房
5間會議室	10間會議室	18間會議室	6間會議室	8間會議室
****	\star	\star	****	****

*將於2018年升級為四星酒店

附錄2: 賭場資產

- 三間賭場,兩間位於捷克-奧地利邊境,一間 位於捷克-德國邊境,全部屬於賭場品牌 American Chance Casinos ("ACC")
- 博彩區域面積為71,253平方英呎,有498部老 虎機及62張賭枱



	Route 59	Route 55	Ceska Kubice	
地點	捷克-奧地利邊境,位於奧地利 Vienna北面約45-60分鐘車程	捷克-奧地利邊境,位於奧地利 Linz北面約35分鐘車程	捷克-德國邊境,位於德國 Regensurg東面約60分鐘車程	
博彩面積	25,512平方英呎	20,315平方英呎	25,426平方英呎	
老虎機	190	190	118	
賭枱	25	23	14	
主要市場	Vienna及周邊奧地利城鎮	Linz, Freistadf, Marchstein, 及周 邊奧地利城鎮	周邊德國城鎮, Regensburg, Straubing, Bogen, Munich等	

附錄 3: 主要資產分佈圖



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附錄 4: 經濟及行業概覽

數據速覽 (2016年)	捷克	奧地利	德國
人口(百萬)	10.5	8.6	82
名義GDP(億美元)	\$1,940	\$3,860	\$33,030
人均GDP(美元)	\$18,326	\$43,637	\$40,246
失業率	4.0%	6.6%	4.2%
總博彩收入(百万)*	€153	€328	€660

捷克共和國的賭場市場

- 一般規模較小,主要面向國外旅客
- 賭場一般位於與周邊國家的邊境及國內 四個最大的城市(Prague, Brno, Ostrava和Pilsen)

- 稅率:

- 老虎機:博彩收入的35%
- 現場賭博: 博彩收入的23%
- 利得稅:淨利潤的19%

* 數據來源: European Casino Association

捷克共和國博彩法之近期變動:

- 最新的《博彩法2017》和《博彩税法2017》生效
- 收緊了賭場發牌要求限制,加強了顧客保護,增加了博彩稅率等
- 所有的賭場受牌人需要符合最新的法規要求,才可獲更新牌照
- 新的法規變化將導致部分賭場、老虎機遊戲廳因無法負擔為符合最新監管要求而需付出的資本投入而倒閉,進而極大的減少了捷克共和國博彩行業的供給側競爭,長期利好像TWOC這樣較有實力的賭場









